



**IndinfoTech**

global software solutions provider

# PROFILE

## COMPANY PROFILE

Business Model  
Methodology  
Advantage

## SERVICES

## CAPABILITIES

## TEAM

## CONTACT



## Summary

IndinfoTech is a Technology driven, Quality conscious company which derives it's strength from it's set of core values and dedicated set of employees. Led by a Management team that has Visionaries with strong commitment and focus, IndinfoTech aims to be " The First Choice Technology Partner" to corporate companies both in USA and Europe looking for an offshore partner and consulting/outsourcingchoice.

## Vision

We aim to make our presence felt as a Professional, and most sought Indian Company in Europe and USA by the end of 2005, through partnering or embarking on new ventures with Technology development companies who share identical Vision and have similar Value sets, in all the major Technology Domains of Application/Web Development".

## Mission

"IndinfoTech will be known for its Technology Outlook, its' Commitment to Client Satisfaction, it's Employee Professionalism, and derives it's strength from their will to go beyond the normal call of duty to assure maximum client satisfaction".

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### **Business Model**

IndinfoTech is modeled more on the lines of a start up company with a unique technology model that has been the inspiration of many Silicon Valley startups with a difference – it's Management derives it's inspiration from the free-entrepreneur spirit and employee empowerment, and hence has local, offshore managers who look in to aspects of Project Management and Team building for various outsourced projects at the Development Center located at Hyderabad, India. It also has the advantage of low development costs and quality development with keen employee-client interaction, at all the stages of development and deployment.

### **Local Managers**

An essential element in the structure of the company and its market presence is that the client always interacts with an experienced IT professional who represents IndinfoTech in the local area. A prototypical IndinfoTech "Local Manager" is a person who had served as a VP of Information Services or as a CIO or CTO and who has chosen to join the IndinfoTech team. This single person make sales presentations to prospects, provides system design and project management services, and communicates directly with the programming staff in India to deliver contracted services to the client. The essence of this business model is to provide maximum value for minimum overhead cost.



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## Methodology

One of the key elements of our ability to consistently provide high quality results on a predictable time line is our methodology. All Local Managers use the same methodology to manage results. The methodology includes:

- √ Weekly comparison to plan report
- √ Specification updated as project is developed
- √ Specification becomes documentation
- √ Rigorous test suites for quality assurance

## Advantages

These are some of the many advantages IndinfoTech offers to the client

- √ High quality
- √ Fast turnaround times
- √ Lower costs due to offshore development
- √ Lower costs and senior-level interface due to Local Manager structure
- √ Single point-of-contact
- √ Fluency in both business and technical dimensions
- √ Variety of design and programming options
- √ Services customized just for you





## SERVICES

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IndinfoTech offers the following services:

- √ Programming/Application Engineering
- √ Customized Application Development
- √ Web Enabled Applications
- √ Corporate Web sites
- √ Application Enhancement - Interface
- √ Systems Integration
- √ Software Maintenance And Support
- √ Technology Consulting
- √ Functional and Technical Design
- √ Project Management
- √ Contract Employees
- √ User Documentation
- √ Technical Documentation
- √ Testing
- √ Customer Support
- √ Graphic Designing
- √ CAD/GIS Development



# CAPABILITIES

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### **Technologies**

IndInfoTech has a professional staff in India and USA that is experienced in many of the current technologies including but not limited to the following:

### **Internet/Web/Intranet Applications**

- √ IIS, COM+, MS Commerce Server
- √ ASP, XML, XSLT, CSS
- √ JavaScript, VBScript, HTML, DHTML
- √ Java, EJB, CGI, JSP, CORBA
- √ .NET, WAP
- √ PHP, TCL, MySQL, Linux
- √ CSP

### **Application Development**

- √ Database design
- √ SQL Server, Oracle, Sybase, Access
- √ C++, VC++ , VB, C#
- √ COM, DCOM, .NET

### **Graphic Design**

- √ Adobe Suite, Macromedia Suite, Corel Draw, Corel Photo paint, Paint shop Pro, Ulead Suite, Net Studio
- √ MS FrontPage Editor, Macromedia Dream weaver
- √ Sound Forge
- √ Adobe Premiere, Ulead Video Studio
- √ 3D Max, 3D VIZ, MAYA



# capabilities

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### **Business Areas**

Our past experience includes various industries and products

#### Industries

- √ Resorts And Travel
- √ Real Estate
- √ Finance and Banking
- √ CRM
- √ Entertainment
- √ Educational and Technical
- √ Ecommerce – B2b,B2c,C2c Sites

### **Products**

- √ Site Builders
- √ Survey Builders
- √ Affiliates Tracking and Referral Management
- √ Kiosks
- √ Inventory Tracking and Management
- √ E-CRM Applications (Live Helper)
- √ Help Desk Admin (Ticketing Systems)
- √ Chat Server
- √ Cad/Cam/GIS Services

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## TEAM

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The company has two visionaries among the management team who have been the architects of the company building process. The CEO and the CTO look after and manage the day-to-day affairs of the company though residing in USA.

Our main source of strength has been dedicated employees with high retention rates when compared with any other similar sized contemporaries. This has been made possible through good HR practices with team building exercises and belief in employee empowerment, self- appraisal mechanism.

The Team of IndinfoTech comprises of talented, young and dynamic individuals who have chosen to join IndinfoTech because they share similar value sets and vision as the company does. It is a combination of Technical leads, architects, developers, and Technocrats. The work culture offers flexi-timing to the employees at the same time being client specific.



initiate time bound  
responsive strategy  
analyze observe focus

# IndinfoTech

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global software solutions provider

proactive communicate  
clarity adapt  
vision quality evaluate